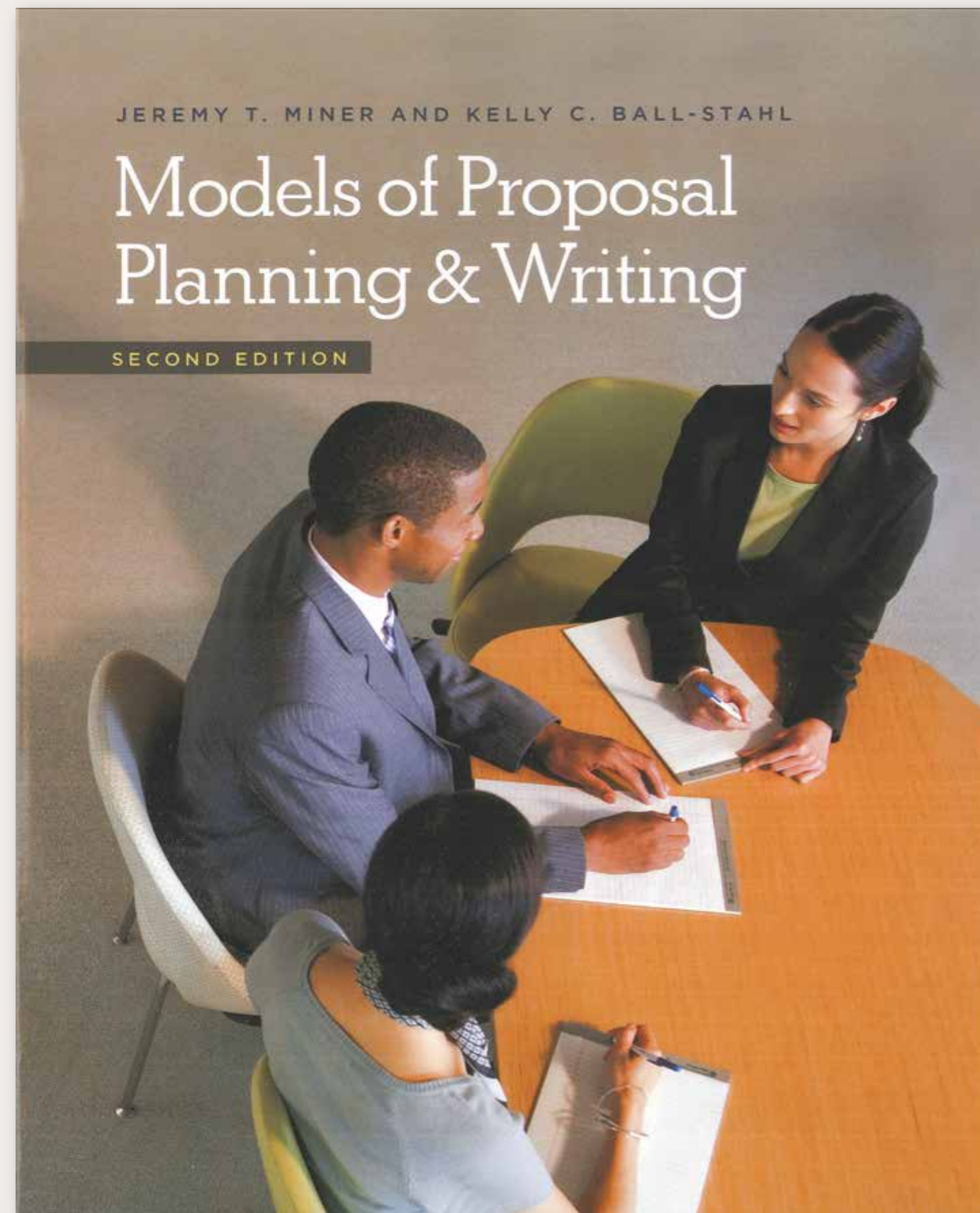




## Jeremy Miner

Director of Grants and Contracts  
Research and Sponsored  
Programs



### Models of Proposal Planning & Writing

*Greenwood*

“Models of Proposal Planning & Writing” walks you step-by-step through an integrated process of planning and writing persuasive proposals. You will see the questions that we asked of ourselves and those asked of sponsors before we developed a complete grant application. You will read the actual proposals we submitted to public and private sponsors, including in-depth analyses of the key features that made them persuasive. You will examine the verbatim reviewer comments and award letters received back from sponsors. As a whole, the annotated models serve as a springboard from which you can begin to develop your own fundable proposals.